

Authorized Kitchen Designer Program

Limited Distribution

The Galley has chosen to partner with select Kitchen Designers, independent specialty Plumbing Dealers and Appliance Dealers in every unique market. We are firm believers in the valuable role their knowledgeable designers and advisors play in conveying the functionality and quality of The Galley. We share our philosophy of excellence with our Designers and Dealers and entrust them to provide their customers with exceptional support, service, and technical expertise.

Discounts

Workstation Product Line	Discount: 30% off MSRP	Multiplier: 0.70
Tap Product Line	Discount: 40% off MSRP	Multiplier: 0.60

The Galley offers designers two showroom display options for consideration.

Lifestyle Showroom Display

The Galley Lifestyle Display for an Authorized Kitchen Designer includes the following:

- Primary Workstation: Ideal Workstation² 5S or 6S in an island or peninsula with cooking next to it
- Secondary Workstation: Ideal WashStation 30S or 3S + DryDock behind the Workstation with dishwasher under (ADA)
- Specialty Workstation: Ideal BarStation² 18C or 2C
- Full Galley Tap Suite: Galley Taps, BarTap, Hot & Cold Tap, Soap Dispenser, Deck Switch
- Full Bottom Grate Sets
- Strainer baskets or disposal flanges
- Optional: G4 Disposal, Filtration, Pot Filler Tap

Display Discounts

Workstation Product Line	Discount: 80% off MSRP	Multiplier: 0.20
Tap Product Line	Discount: 80% off MSRP	Multiplier: 0.20



Standard Display

The Galley Standard Display requirements for an Authorized Kitchen Designer Showroom include the following:

- Primary Workstation: Ideal Workstation² 4 or larger
- Galley Tap(s), Soap Dispenser and Deck Switch
- Full Bottom Grate set
- Strainer basket or disposal flange

Display Discounts

Workstation Product Line	Discount: 30/50% off MSRP	Multiplier: 0.35
Tap Product Line	Discount: 40/50% off MSRP	Multiplier: 0.30

Start Up Program - Option

The purpose of the Kitchen Designer Start-up Program is to provide a pathway for Kitchen Designers with showrooms that display and sell kitchen cabinets to become an Authorized Showroom. We understand that timing is a critical element in this process. This program is designed to provide an interim solution that addresses the time gap between now and the completion of a showroom renovation or the buildout of a new showroom and having an approved Galley display installed.

Timing

This program's period for installation of an approved display is 18 months from Kitchen Designer approval. If, after the 18-month timeframe, the display is not installed, the interim program will no longer be valid.

Start Up Terms

During the interim period, until an approved display is installed, the following will apply:

Purchasing Discounts

Workstation Product Line	Discount: 15% off MSRP	Multiplier: 0.85
Tap Product Line	Discount: 25% off MSRP	Multiplier: 0.75

- The Showroom will not be eligible to participate in our Authorized Kitchen Designer Programs, specifically: Apex Builder Program, Crew Trade Partner Program, Model Home, Multi-Unit or Personal Use Discounts.
- The Showroom will not be added to our website until the display is installed and the Designer has become fully Authorized.



Display Updates

In keeping with The Galley's spirit of continuous innovation to enhance the end-user experience and Dealer and Designer Partner profitability with our Ecosystem of products, The Galley will, from time to time, require our Dealer and Designer Partners to update their showroom displays when new products are available. Your Sales Director will communicate the required changes to ensure the showroom displays meet our program requirements.

Annual Purchase Expectation

\$25,000

Training

Completion of Galley Training is required to become an Authorized Galley Designer. The training consists of two modules:

- Galley 101 is a self-paced, on-demand video focused on product knowledge
- Galley 201 is a live (in-person or via zoom) session hosted by your Sales Director and builds on the foundation of 101. This session is focused on Designing & Selling The Galley.

Both sessions must be completed to become a Fully Authorized Galley Designer.

The Galley Apex Builder Program

Apex is The Galley's Preferred Builder Program and is structured to provide additional benefits to the builder community who would like to incorporate Galley Workstations and Taps into multiple projects throughout a calendar year. Ask your Sales Director for The Apex Program and Enrollment Form.

Model Home

The Galley welcomes the opportunity to be included in Model Home kitchens. Model Home projects must adhere to The Galley's brand standards and include The Galley Tap with The Galley Workstation. The available discount is 50% off your standard cost. All Model Home projects are to be approved by your Sales Director.

Multi-Unit Projects

The Galley encourages its Designers and Dealers to bid multi-unit projects. To request special multi-unit pricing, contact your Sales Director or fill out this [Multi-unit Project Quote Request Form](#).

Personal Use

The Galley is pleased to offer special pricing to your Designers, Architects, Trade Clients and Employees who intend to use our products for their personal use. The available discount is 30% off your standard cost. All personal use sales should be approved by The Galley.



Marketing

The Galley is actively engaged in many different types of Marketing activities to promote the Galley Brand and line of products. These activities include our website, (including our Showroom Locator), a robust Social Media presence, outstanding Collateral, Trade Shows, Dealer Event sponsorships, CEU's, etc. The Galley requires all Designers and Dealers to feature The Galley on their websites and offers several recommended methods for doing so. Please email marketing@thegalley.com with all Marketing related inquiries.

Use of Brand: Use of any brand-related images or trademarks for marketing requires prior approval in writing by The Galley.

Lead Times

Workstations and Taps are in stock and ship in 2-4 business days. Custom built Workstations ship 5-6 weeks from the client's signed approval of The Galley specification drawing.

Freight Charges

See flat rate freight charges in the Authorized Designer Price List.

Payment Terms

Payment terms are Net 30.

Make checks payable to: The Galley, LLC, 12626 S. Memorial Drive, Bixby, OK 74008

For ACH or wire payments, please email accounting@thegalley.com and we will provide our banking information.

If an account has past due invoices, all pending shipments will not be released, and new orders will not be processed until payment has been received.

Return Policy

Non-damaged merchandise may be returned within 90 days of receipt *after* prior written authorization from The Galley.

All returns require a Returns Merchandise Authorization (RMA). A product in non-resalable condition will not be accepted. It is the Dealer/Designer's responsibility to return the goods to The Galley, freight prepaid and with all relative paperwork included, (RMA, copy of the invoice and packing list). RMA number must be clearly noted on the outside of the parcel. Upon receipt and final inspection, The Galley will post a credit memo to the Dealer's account minus a 10% restocking fee. Please note that The Galley does not issue reimbursement checks for approved returns. Special or custom orders are not returnable.